

15 Questions Your Biotech Company Should Ask Managed IT Providers

As a managed IT provider with over 20 years of experience, here are the questions experts at Intelligent Technical Solutions (ITS) think you should ask any - and all - managed IT providers.



Company Background Questions

- What are your qualifications?
- How do you ensure data security and privacy?
- What experience do you have working with biotechnology companies?
- Can you provide references or case studies from other biotech clients?
- Are there any reasons we shouldn't hire your business?

Pricing Questions

- What are your pricing and contract terms?
- Why are you charging those kinds of prices?
- Are there any other fees connected to this service (i.e. onboarding fees)?
- How will we save money with your services?

Service-related Questions

- What services do you offer, and can you customize them to our needs?
- What is your response time for critical issues?
- What kind of disaster and recovery plan can you provide?
- How long does it take to complete projects?
- Do you provide reports for your service?
- What strategic IT advice would you provide?

Schedule an appointment with our IT experts and get immediate answers to these questions. Want a FREE network assessment? Find out where your IT needs help today.