INTELLIGENT TECHNICAL SOLUTIONS

15 Questions to Ask When Comparing Managed IT Providers

When comparing managed IT providers, note their answers to the following questions and evaluate which company is a better choice for you.

COMPANY BACKGROUND

- ◯ What are your qualifications?
- ◯ How do you ensure data security and privacy?
- ◯ What experience do you have working with companies like mine?
- ◯ Can you provide references or case studies from other clients?
- ◯ Are there any reasons we shouldn't hire your business?

PRICING

- ◯ What are your pricing and contract terms?
- ◯ Why are you charging those kinds of prices?
- ◯ Are there any other fees connected to this service (i.e. onboarding fees)?
- ◯ How will we save money with your services?

SERVICE-RELATED

- ◯ What services do you offer, and can you customize them to our needs?
- ◯ What is your response time for critical issues?
- ◯ What kind of disaster and recovery plan can you provide?
- ◯ How long does it take to complete projects?
- ◯ Do you provide reports for your service?
- ◯ What strategic IT advice would you provide?

Schedule an appointment with our IT experts and get immediate answers to these questions. Or identify your exact business IT needs with a FREE network assessment.